



November 19, 2018

Perry M. Steinberg and Rhonda Abony
Harvey Kalles Real Estate Ltd.
2145 Avenue Road
Toronto, Ontario, M5M 4B2

Dear Perry and Rhonda,

For the month of October, you have again distinguished yourself as a successful producer at Harvey Kalles Real Estate Ltd., Brokerage, the #1 independent firm in sales and units sold.

There are over 47,700 agents in TREB and you have achieved the impressive ranking of being in the top **3 percent** in sales and the top **1.6 percent** in units sold.

All these results equate to a higher sales price in a shorter period for your seller when they work with you to sell their property. Keep up the great work.

Sincerely,

A handwritten signature in black ink that reads 'Harvey Kalles'.

Harvey Kalles
Chairman and C.E.O.
Harvey Kalles Real Estate Ltd., Brokerage

A handwritten signature in black ink that reads 'Michael Kalles'.

Michael Kalles, B.A. M.B.A., dip. RPD
President
Harvey Kalles Real Estate Ltd., Brokerage