

June 16, 2016

Rhonda Abony and Perry Steinberg 2145 Avenue Road Toronto, Ontario M5M 4B2

Dear Rhonda and Perry,

Harvey Kalles Real Estate Ltd. is the number one independent office in the dollar value of all M.L.S. properties sold in Toronto.

For the month of May, you have again distinguished yourself as a successful producer at Harvey Kalles Real Estate.

Of 40,795 TREB Members agents you were in the top 6.2 percent of units sold and the top 8 percent of sales.

In May, the average it took for a home to sell (DOM) was 16.5 days. You sold your homes in an average of 13.7 days: 17% quicker! Your average sale was 62% higher than the TREB \$732,092 average price. You sold your listings at 106.11% of asking price, which is 2.2% higher than the TREB benchmark of 103.9%.

Congratulations, and all the best.

Harvey Kalles Chairman and C.E.O. Michael Kalles, B.A. M.B.A., dip. RPD President



