



January 18, 2019

Perry Steinberg and Rhonda Abondy
2145 Avenue Road
Toronto, Ontario, M5M 4B2

Dear Perry and Rhonda,

We wish to congratulate you on your terrific accomplishments in 2018. You have distinguished yourself as a successful producer at Harvey Kalles Real Estate Ltd., Brokerage. There are over 47,700 agents in TREB and you have achieved the very impressive ranking of being in the top 4.4 percent in sales, and the top 6.8 percent in units sold.*

All these results equate to a higher sales price in a shorter period of time for your seller when they work with you to sell their property.

Thank you for contributing to the outstanding success of our company. This year, Harvey Kalles Real Estate Ltd. achieved over \$2.54 billion in transaction volume.** Keep up the great work! We wish you continued health, happiness and success for 2019.

Sincerely,

A handwritten signature in black ink, appearing to be 'HK'.

Harvey Kalles
Chairman and C.E.O.

A handwritten signature in blue ink, appearing to be 'MK'.

Michael Kalles, B.A. M.B.A., dip. RPD
President

* Source: IMS
**Source: Lonewolf

A name you can trust since 1957.

